

# **Download Hypnosis A Social Psychological Analysis Of Influence Communication**

Hypnosis is a state of human consciousness involving focused attention, reduced peripheral awareness, and an enhanced capacity to respond to suggestion. Suggestibility is the quality of being inclined to accept and act on the suggestions of others where false but plausible information is given and one fills in the gaps in certain memories with false information when recalling a scenario or moment. In Freud's psychoanalytic theory of personality, the unconscious mind is a reservoir of feelings, thoughts, urges, and memories that outside of our conscious awareness. A : Action research: A method whereby part of the purpose of the researcher is to influence or change the participants behaviour. Examples include the Freud, Thigpen and Cleckley, and Gardner and Gardner core studies.